

KeyLogic News

TurnKey Knowledge Management

Fall

2005

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KeyLogic Adds NASA as First Customer in West Virginia

KeyLogic Systems, as a subcontractor to Northrop Grumman Corporation and in partnership with a number of other firms, has been awarded a contract to provide independent verification and validation services for mission-critical software to the National Aeronautics and Space Administration (NASA). The indefinite delivery / indefinite quantity contract spans the next five years and will issue competitive task orders valued up to \$200 million. This contract also marks KeyLogic's first customer in West Virginia.

"We are pleased to be part of the Northrop Grumman team to support this mission-critical work of improving the performance of NASA systems," said KeyLogic Executive Director Glenn Copen. "It is particularly exciting to participate in this project in our own state of West Virginia with several other local companies, proving that our technology capabilities are second to none."

The contract will be managed from the West Virginia High Technology Foundation campus in Fairmont, WV, near NASA's IV&V facility, and will create approximately 100 jobs during the next 18 months.

Since contract award, KeyLogic has begun work on two separate task orders, Phoenix and GLAST. Scott Schield is serving as the Systems Engineer for the Phoenix Mars Lander exploration program. Eric Sylvania is the Project Lead and Senior Engineer and David Dymm is the Senior Software Engineer supporting the Gamma-ray Large Area Space Telescope (GLAST) development effort.

KeyLogic Among Washington Technology's "Fast 50"

For the second year in a row, KeyLogic has been named to *Washington Technology's* "Fast 50" list, which ranks companies based on how rapidly their government revenues grew annually over the last five years. KeyLogic debuted on the 2004 list, ranking 27th overall. For 2005, KeyLogic compiled a five-year (2000-2004) compound annual growth rate of 61%, placing the company 42nd overall. This achievement places KeyLogic in rare company in the competitive IT market - only 19 firms appear on both the 2004 and 2005 lists.



"Making the 'Fast 50' again is a terrific accomplishment for our employees, partners and for our customers," says Jon Hammock, President and CEO of KeyLogic. "We take great pride in the value that we provide to our Federal customers and in the way we do business."

Hammock Named 2005 Small Business Person of the Year

In April, the U.S. Small Business Administration (SBA) named KeyLogic President and CEO Jon Hammock the 2005 West Virginia Small Business Person of the Year. The SBA presents this award to business people from the 50 states, Washington D.C., Puerto Rico and Guam. Honorees are outstanding business owners who have achieved personal and professional success through hard work, innovative ideas and dedication to their communities.

The awards were presented during the national SBA Expo in Washington, D.C. as part of the celebration of Small Business Week, which has been held upon proclamation from the President annually since 1963.

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Spencer Promoted to Vice President

In October, KeyLogic President Jon Hammock announced George Spencer's promotion to Vice President of the Program Management Strategic Business Unit (SBU). George joined KeyLogic in 2003 as an Executive Director with more than 30 years of government IT consulting and contracting experience, and has provided management support to the company's defense and national security programs, program management programs and business development.



Mr. George Spencer

"George has significantly contributed to KeyLogic's success and has advanced our corporate capabilities through continuous growth of the Program Management SBU," said Hammock. "By assembling a strong team of experts, providing exceptional service to the customer and developing solid teaming relationships, KeyLogic has become a recognized and valued partner within the defense and Program Management communities."

KeyLogic Awarded Navy Seaport-e Contract

In April, KeyLogic was one of 151 contractors to receive the U.S. Navy's Seaport-e Indefinite-Delivery/Indefinite-Quantity Multiple Award Contract (MAC). Seaport-e was created by the Naval Sea Systems Command (NAVSEA) to organize the procurement process of Professional Support Services (PSS) faster and more efficiently, while also meeting the terms of a directive from the Office of the Secretary of Defense (OSD) insisting that 50% of all support service be procured using performance-based contracting by 2005. Like KeyLogic, 68% of the Seaport-e MAC awardees are small businesses.

The Seaport procurement portal provides a secure, automated procurement process that improves processing time and the ability to take advantage of numerous acquisition reform initiatives including award term contracting, reverse auctioning and approvals via electronic signature, which allow Program Managers to select solutions that meet their PSS requirements. Seaport is functional and web-based; the system allows requirements to be defined and proposals to be solicited, submitted and evaluated from any location. All solicitations, task orders and contract documents are captured in an electronic resource library to provide accurate records and models for future use; Seaport task order modifications are generated by re-using data from current versions of similar solicitations, improving processing time and modification accuracy.

KeyLogic to Support Navy AIT Contract with SAIC

KeyLogic, as part of a team led by SAIC, has been awarded a contract to provide program management, engineering and technical service in support of the Navy Automatic Identification Technology (AIT) Program Office. The cost-plus-fixed-fee, Indefinite-Delivery/Indefinite-Quantity contract worth over \$8 million also includes four one-year options, which, if exercised, would bring the total estimated value of the contract to over \$100 million.

AIT is a basic building block in the Department of Defense's (DoD) efforts to provide timely total asset visibility. AIT gives the DoD the capability to track and control items over their lifecycle, support knowledge-enabled logistics and readiness, increase inventory accuracy, and reduce redundant requirements. As stated in its contract, the SAIC team will provide all necessary personnel, management, administrative and technical services, and incidental materials required to meet the requirements of the Navy AIT Program Office.

KeyLogic Contracts Update

DOL OCIO

Based on KeyLogic's early work in supporting DOL OCIO OASAM in performing Earned Value Management, we have been asked to provide additional support in CPIC processes including Control Reviews and Post Implementation Reviews (PIRs).

DOL EVM

KeyLogic, as a sub to Deloitte, has been awarded another contract to provide Earned Value Management services to the Department of Labor. This work will be performed for the Pension Benefit Guaranty Corp (PBGC).

GSA EVM

KeyLogic's contract for managing the GSA EVM portfolio was extended from October through the end of March 2006. Our team will continue to assemble and process the project plans and earned value data for the GSA IT initiatives as part of the IT Portfolio Evaluation Process (IT PEP) we have implemented within GSA. In addition, we are installing and deploying software components to enhance the IT PEP and extend the EV analysis capabilities out to the GSA users. These enhancements consist of tools including MS Project Server, Dekker Trakker and Dekker iPursuit, in addition to the underlying MS SQL Server database and SharePoint systems.

NASA ESMF

From our DC Metro Area office, KeyLogic is providing close support to a new task at the NASA Goddard Space Center in Greenbelt, Maryland, with TASC, Inc., a Northrop Grumman company. KeyLogic and TASC will develop Earth System Modeling Framework ("ESMF") and provide applications support. The ESMF will enable "real time" prediction of Atlantic tropical cyclones and other meteorological events.

TIPSS - 3

On a team led by EDS, KeyLogic will provide services to the Department of Treasury, including the Internal Revenue Service, under the Total Information Processing Support Services - 3 (TIPSS - 3) contract. EDS was one of 21 companies to receive this contract award, which will award contracts valued at up to \$3 billion over the next five years.

The team will provide services in three main task areas:

- Information System Services (ISS)
- Strategic Business Services (SBS)
- System Security Services (SSS)

DOT Congressional Reporting System

KeyLogic has received an indefinite extension to their contract with the Department of Transportation (DOT). Previously, the period of performance for this contract was set to expire on October 1, but has been extended to a date TBD so project staff can continue developing the system and enhancing its capabilities.

The system developed for the DOT helps the agency meet its Congressional reporting requirements and serves as an aid during Congressional hearings, when a number of records about the agency must be retrieved quickly so that questions can be answered and discussed. According to Pete Johnston, who serves as the Project Manager, "The goal of this system is to reduce staff hours spent tracking these requirements while providing up-to-date, accurate information about the status of the requirements. This will allow DOT's budget analysts to focus more on their core responsibilities rather than spending time manually searching for this information."

KeyLogic Celebrates at DC Metro Area Office Open House

On September 15th, KeyLogic employees, customers, partners and friends gathered together to celebrate our new DC Metro Area office in Columbia, Maryland. This summer, KeyLogic moved into a new, larger office space that includes several conference rooms, a proposal 'War Room' and office space for all directors, on-site employees and traveling employees. This location also provides easy access to the beltway and greater DC metro area.

Guests at the event enjoyed hors d'oeuvres, wines from West Virginia, Maryland and Virginia (KeyLogic's three main business locations), and music from local Atholton High School's jazz quartet. President and CEO Jon Hammock led a champagne toast to celebrate the occasion and said "this new office reflects a lot of hard work and success. With this office, we are not only rewarded for what we have achieved, but also with the opportunity to continue our growth and provide even better service to our customers."



KeyLogic's New DC Metro Area Office, located in Columbia, Maryland

Contracts Update - continued from page 2

DISA GEMS

KeyLogic has been awarded two follow-on contracts through the GSA MOBIS schedule to continue support for the Defense Information Systems Agency's (DISA's) Global Enterprise Management Systems (GEMS). For these projects, KeyLogic will provide On-Site Collaboration Program Management Support (OCPMS) and work for the Content Staging Information Dissemination Management (CS-IDM) program.

EPA OSRTI – eFacts

The Environmental Protection Agency (EPA) has exercised an additional option year and contracted KeyLogic to continue supporting the eFacts Knowledge Management system. The contract extends the period of performance through September 31, 2006. The eFacts system was developed to present updated information quickly and in an intuitive format that allows for better decisions at a fraction of the cost. With eFacts, EPA managers are able to respond to requests from their customers, track current Superfund projects easily and generate necessary reports instantly.

EPA ITS BISS

As a subcontractor to SRA, KeyLogic will provide support to the EPA's IT Solutions (ITS) Business Information Strategic Support (BISS) contract in the areas of policy, planning and program management through 2007.



DISA Employees Sponsor Book Drive for Soldiers in Iraq

In an effort led by Betty Carey, KeyLogic employees working at DISA's Skyline 7 facility collected over 500 books and numerous magazines and shipped 27 large boxes to U.S. soldiers stationed at Camp Slayer in Baghdad, Iraq. The donated items have been used to fill a reading room for soldiers to enjoy during downtime. Employees from all around DISA and an author from Ft. Lee joined in the effort, and KeyLogic Systems paid for the shipping.

The effort was such a success that another collection is being planned – an even bigger one! Special thanks go to Betty for all of her hard work and to Wilson Quaintance, Susan Davis and Weyne Suraphel for sorting and hauling the boxes and completing the customs forms.

To show their appreciation to Betty for the additions to their library, the soldiers from Camp Slayer sent her a banner with a picture of the camp and signatures from many of the service members stationed there. A poster-sized replica of the banner is currently hanging in the lobby of DISA Skyline 7; smaller versions can be seen at KeyLogic's Morgantown and DC Metro Area offices.

Employees Donate to Hurricane Victims Through Corporate Program

KeyLogic and its employees have come together to provide continued support to the victims of the destructive hurricanes that devastated our country this fall. KeyLogic Systems is matching employees dollar-for-dollar on all donations, with contributions going to the Red Cross and Habitat for Humanity Hurricane Relief Effort funds.

NASA - continued from page 1

Independent verification and validation (IV&V) is a systems-engineering process that is applied throughout the software-development lifecycle to verify that the system is working according to design and to provide validation that organization's objectives are being met. KeyLogic and the rest of the team will help NASA's IV&V facility refine and apply these processes and technologies to increase reliability, support safety requirements and reduce problems within their mission-critical software assurance systems. Once the software is compliant with NASA's development plans, standards, procedures and specifications, NASA will be able to correct errors early in the software development lifecycle, therefore reducing costs and development time.

Hammock - continued from page 1

Small businesses represent more than 99 percent of all employers, providing 75 percent of new jobs and generating a majority of American innovations.

"It was truly an honor to receive this award and have the opportunity to represent KeyLogic and the state of West Virginia at the National Expo," says Hammock. "KeyLogic's success is directly related to the results provided for our clients – winning an award like this is reassurance that we are making a difference and helping them achieve results."

Quick Hits

New Arrivals

On March 14, Sally Huang and her husband Tim welcomed new daughter Cadence Joan into their family. Cadence's big brother Sean is 15 months old.



Cadence Joan Cheng was 6 lbs, 13 oz. and 19.25 inches long at birth.

On July 12, Kennet Wright gave birth to a son, Andre Rashaud, who was ecstatically greeted by his father Leland and four year-old sister Kayla.



Andre Rashaud Wright, seen here at 2 months old and weighing 11 lbs, 6 oz.

KeyLogic Employees Earn PMP Certifications

Congratulations to Glenn Copen, Carl Butler, Mary Kolarik and George Spencer for earning their Project Management Professional (PMP) Certifications! The PMP Certification is the profession's most recognized and respected credential – all certified individuals must possess a solid foundation of knowledge, specific educational and project management experience, and maintain a strict code of conduct.

New Tradition: Banging the Gong

KeyLogic has a new tradition, and the employees are loving it! KeyLogic now has a 30-inch Zildjian Gong, and bangs it in recognition of new contract awards and company milestones. The excitement and noise is a wonderful way of celebrating all the hard work that goes into a successful proposal, award nomination or project.



Scott Schield, Eric Sylvania and David Dymm "banged the Gong" to celebrate the NASA Phoenix and GLAST task order awards

Morgantown Summer Picnic

The Morgantown Picnic was held on July 17th at a community park on Cheat Lake. Employees, friends and guests enjoyed an authentic and delicious pig roast lunch cooked by Russ's Ribs. A variety of desserts were prepared for the 1st Annual Bake-Off, which was won by Nicole Dawson. After lunch, everyone enjoyed boating and water sports on the lake. Despite predictions of a rainy day, the sun came out and a good time was had by all.



Matt Riley, Scott Thesing, Russ Goins (Russ' Ribs) and Jon Hammock preparing to make the first slice into the roasted pig, which was surrounded by a wonderful array of fruits, vegetables and sides.

DC Metro Summer Picnic

The DC Metro Area Picnic was held August 13th at Ft. Myer. Guests enjoyed a catered barbecue lunch from Rockland's and beat the heat with horseshoes, volleyball and a competitive game of Scrabble. Sandy Lawrence's crazy sprinkler was also a welcome addition to the sweltering day!



Jon Hammock and Betty Carey celebrate together at the DC Metro Picnic – Jon is holding a picture of Betty's son Marcus, displaying his newly-received pilot's license. Jon's love for aviation led him to create the KeyLogic flight department.

New Hires

Anna Itkin (3/2/05) Database Developer

Wayne Suraphel (3/7/05) Sr. Program Management Analyst

Brenda Bryant (3/14/05) Engineer Career Planner

Lawrence Taylor (4/1/05), better known as "Rocky", is KeyLogic's new Business Development Specialist. He was previously employed by the West Virginia Division of Corrections, where he was an abuse counselor, a corrections officer, a firearms instructor and a member of the Mon Valley Drug Task Force. Rocky has 12 years of service with the U.S. Army and U.S. National Guard and is a veteran of the recent wars in Afghanistan and Iraq. He has several brothers and sisters. He and his wife Richelle have a daughter Polly. In his spare time, Rocky cheers on the Mountaineers at WVU sporting events, collects toy trains and enjoys a number of outdoor sports, including hunting, fishing and softball.

Brian Pitcher (4/4/05) Web Developer

Rowland Marcelo (4/18/05) is a Technical Analyst for KeyLogic, and brings more than 6 years of experience from his work at companies including Dynamic Technology Solutions (DTS) and Lockheed Martin. He has a B.A. from George Mason University and a M.S. from the College of William & Mary. Rowland enjoys playing with his 13-month old son Rowland Jr., spending time with his wife Janneth, leading a couple's Bible study, reading, and playing and watching sports.

Preston Prentice (5/16/05) is a Business Analyst supporting numerous contracts. Before joining KeyLogic, Preston spent seven years as a Business Systems Analyst for Sierra Military Health Services. He holds a Bachelor's degree in Political Science from Towson University. When he's not busy with his son Konnor, who is just over a year old, Preston enjoys technology, music and politics and all sports.

Rico Young (6/6/05) XML Specialist

Jay Lucas (6/27/05) Jr. Applications Developer

Susan Morales (6/27/05) joined KeyLogic's Human Resources team as Recruiting Manager. She is responsible for managing the recruiting function and ensuring the hire of top talent to the firm. She holds a BA in Psychology and Business from Boston College and has her Professional in Human Resources certification. She has worked as HR Manager and Recruiting manager for leading companies along the DC/Baltimore corridors. Her pride and joy are her two children, Megan and Brett, who are in the midst of med school and college applications. She is an avid movie-goer and enjoys interior decorating.

Matt Riley (7/18/05) is KeyLogic's new Controller. He brings over 16 years of experience from his employment at DCAA, MPRI and Alston Power Conversion. He has a B.S. in Accounting from Virginia Tech. Matt enjoys spending time with his wife Lori and their two dogs Buck and Chase, golfing, attending concerts and Pittsburgh Pirates games, and cheering on the Cincinnati Bengals.

Melanie Gould (8/10/05) A West Virginia native and WVU graduate, new Proposal Manager Melanie comes to KeyLogic with 9 years experience. She has a B.A. in English, an M.A. in Secondary English, and an M.S. in Software Engineering. When not working on proposals for KeyLogic, Melanie enjoys spending time with her two sons; Connor (13) and Max (11). She has 3 cats – Alanis, Morpheus and Runt, and a dog Boomer. Melanie is also addicted to movies and loves watching A&E. Her other hobbies include reading, riding her 2004 Harley Sportster, blogging, finding creative solutions to tough problems, crosswords, sudoku, and traveling ("anywhere").

Scott Schield (8/22/05) joined KeyLogic as a Systems Engineer and will support NASA mission undergoing Independent Verification and Validation in Fairmont, WV. Scott graduated from the University of Montana in 2002 with a Masters degree in Computer Science and also holds a Bachelors degree in Psychology. Scott enjoys spending time with his wife and their St. Bernard, Charlie. Scott is an avid golfer and enjoys anything sports related.

David Dymm (9/28/05) is a Senior Software Engineer and currently works with the IV&V contract for the NASA. David has over 17 years of experience as an engineer. He has worked as an electrical engineer for companies including Bell Atlantic Knowledge Systems and 11 years at SAIC. He holds a B.S. and a M.S. in Electrical Engineering from Cornell University and a M.S. in Computer Science from West Virginia University. His wife Gail also graduated from West Virginia and works as a home health Physical Therapist. In his free time, David enjoys gardening, cross-country skiing, hiking, bird watching, reading science fiction and mystery novels, and learning about American history; he most recently read "1776" by David McCullough.

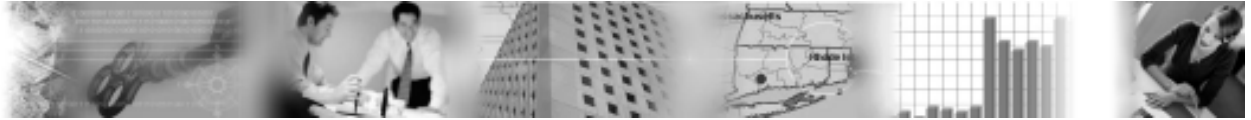
Greg Leatherman (10/3/05) is a native West Virginian and father of two children, Lexie (8) and Zach (7). He writes fiction and music in his spare time and is currently enjoying publication through the WV Arts and Humanities Council. Before joining KeyLogic as a Proposal Coordinator and Technical Writer, Greg worked for over 8 years in the IT field, specializing in technical writing, export control and software product testing.

Amy Robinson (10/5/05) is a Software Engineer and a contingent hire for the NASA V&V project, but she is currently aiding KeyLogic's HR department as a Recruiting Assistant. Amy has a B.S. in Aerospace Engineering and a B.A. in English from West Virginia University, and she was previously employed as an Intern at the NASA IV&V facility in Fairmont. She is originally from Beckley, WV, but now shares a home with her husband Brian and their parrot Tiki. In her free time, Amy enjoys reading, writing, astronomy, computers and movies.

Eric Sylvania (10/17/05) Senior Engineer, KeyLogic lead for NASA IV&V tasks in Fairmont, WV

Bob Reck (10/17/05) joined KeyLogic as a Senior Applications developer with duties including Lotus Notes Development for the EPA Office of the CFO. Bob also has some development experience with Microsoft's ASP.NET and SQL Server technologies. He graduated from Salisbury State University in 1994 with a degree in Information Systems Management. His previous employers include Marriott Distribution Services, Northrop-Grumman ESSD, and Zurich North America Insurance. Outside KeyLogic, Bob spends time with his wife Heather and their two boys, Lucas and Zachary at their home in Glen Burnie, MD. In his free time, he also enjoys listening to music, taking digital photographs, racing radio control model cars and trucks, or running his electric trains.

Stephen Richards (10/31/05) has joined the Finance department as an Accounting Specialist with six years of commercial banking and corporate credit experience from Southern California. He has a B.S. in Finance with a minor in Economics from Cal State University in Los Angeles. Stephen spends time with his family, including his father and stepmother, aunt, sister and cousins. He also enjoys amusement parks and loves to root for his favorite football teams - the Denver Broncos and USC Trojans.



KeyLogic Systems is a rapidly growing provider of IT solutions to the U.S. Government. Specializing in Business Intelligence, IT Program Management and Portfolio and Performance Management, KeyLogic has helped customers receive numerous recognitions including the U.S. Pentagon "ACTD Team of the Year" award and the Presidential Quality Award. KeyLogic has been recognized as one of the fastest-growing businesses serving the U.S. Government by Washington Technology magazine and, in 2004, was named to Inc. magazine's "Inc. 500" fastest growing private companies in the U.S. KeyLogic is committed to customer satisfaction and is proud to say every customer has provided repeat business.

Core Competencies:

- Business Intelligence
- IT Program Management
- Portfolio and Performance Management

Size:

- 6 consecutive years of growth
- KeyLogic is prime on 75% of contracts
- Cleared Facilities and Personnel

Awards:

- 2005 Washington Technology "Fast 50"
- 2004 Washington Technology "Fast 50"
- 2004 "Inc. 500" (#316; first year of eligibility)
- 2005 SBA WV Small Business Person of the Year (Jon Hammock)
- 2004 NARA Archivist Achievement Award (Army)
- 2004 GCN Agency Achievement Award (EPA)
- 2004 WV Business Environmental Leadership Award (EPA)
- 2003 Presidential Quality Award (EPA)
- 2003 U.S. Pentagon "ACTD Team of the Year" (DISA)

Contracting Vehicles (partial list):

- GSA IT Schedule 70 (prime)
- GSA HUBZone IT GWAC (prime)
- GSA MOBIS (prime)
- DISA GEMS (prime)
- Navy Seaport-e (prime)
- NSA NSETS
- DISA NEXGEN
- GSA Millennia Lite

Customers (partial list):

- Department of Defense (DoD)
- Defense Information Systems Agency (DISA)
- U.S. Army
- Internal Revenue Service (IRS)
- Environmental Protection Agency (EPA)
- U.S. Department of Housing and Urban Development (HUD)
- General Services Administration (GSA)
- Department of Labor (DOL)
- Department of Transportation (DOT)
- National Aeronautics and Space Administration (NASA)
- Department of Treasury

Primary NAICS Codes:

- 541511 – Computer Programming Services
- 541512 – Computer Systems Design Services
- 541513 – Computer Facilities Mgmt. Services
- 541519 – Other Computer Related Services
- 541611 – General Mgmt. Consulting Services
- 541618 – Other Mgmt. Consulting Services
- 541620 – Environmental Consulting Services
- 541990 – Prof., Scientific and Technical Services
- 611420 – Computer Training Services
- 611430 – Prof. Mgmt. Development Training

For More Information about KeyLogic Systems or our Fall 2005 Newsletter, please contact:

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